



The CMBA and its Real Estate Law Section present

40th Annual Real Estate Institute 2018

**THURSDAY,
NOVEMBER 8
& FRIDAY,
NOVEMBER 9**

CMBA Conference Center
1375 E. 9th Street, Floor 2
Cleveland, OH 44114

13.50 CLE and Title Insurance
Credits requested

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First American Title Insurance
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Celebrating
40
Years

40TH ANNUAL REAL ESTATE LAW INSTITUTE 2018

THURSDAY, NOVEMBER 8 & FRIDAY, NOVEMBER 9

13.50 CLE HOURS

CMBA CONFERENCE CENTER

1375 EAST 9TH STREET, FLOOR 2 • CLEVELAND, OHIO 44114

Registration 7:45 a.m. • Thursday 8:15 a.m. – 5 p.m. • Friday 8:15 a.m. – 3:45 p.m.

THURSDAY, NOV. 8 – 7.25 CLE

6.75 hours, plus 0.50 hour optional lunch

7:45 a.m. Registration and Breakfast

8:15 a.m. Welcome & Introductions

Thomas B. Bruce, *Love Funding Corporation, Institute Chair*
Marlon A. Primes, *U.S. Attorney's Office, CMBA President*

8:30 a.m. Current Developments

Irene M. MacDougall, *Walter & Haverfield LLP*
John W. Waldeck, *Walter & Haverfield LLP*
Lori Pittman Haas, *Ulmer & Berne LLP*

10:00 a.m. Break

10:15 a.m. What's the Deal with Changes to the Tax Code

Brian J. Lenahan, *Premier Development Partners, Moderator*
Adam Hill, *Cohen & Company*

11:15 a.m. Split Decision: 1031 – LLC Split Into TIC

Kevin M. Hinkel, *Kadish Hinkel & Weibel*

11:45 a.m. Lunch & Presentation of Rosewater Award (0.50 CLE requested)

The Lumen Apartments Development: Lighting Up Playhouse Square

Art J. Falco, *President & CEO, Playhouse Square Foundation*

1:00 p.m. Why Pay Attention to AI When You Won't Even Talk to Your Computer?

Michael D. Goler, *Miller Goler Faeges Lapine LLP, Moderator*
Brett Burney, *Burney Consultants LLC*
Timothy M. Opsitnick, *TCDI*

2:00 p.m. Home Sweet Home: Manufactured/Mobile Homes

John J. Lisy, IV, *Baker & Hostetler LLP, Moderator*

2:45 p.m. Break

3:00 p.m. Bridge Over Troubled Water: Navigating the High Seas of Subordinate Debt and Equity in Real Estate Transactions

Keith H. Raker, *Tucker Ellis LLP, Moderator*
Chaz Weber, *Tucker Ellis LLP*
Bryan H. Falk, *Vorys, Sater, Seymour and Pease LLP*

4:00 p.m. Mercy Mercy Me, We Need Money: Alternative Financing Sources and Incentives

Kristin W. Boose, *Ulmer & Berne LLP, Moderator*
Alan W. Scheufler, *Ulmer & Berne LLP*
Gregory J. DeGulis, *McMahon DeGulis LLP*

5:00 p.m. Program Concludes Cocktail Hour Begins

FRIDAY, NOV. 9 – 6.25 CLE

5.75 hours, plus 0.50 hour optional lunch

7:45 a.m. Registration and Breakfast

8:15 a.m. Welcome & Introductions

Kristin W. Boose, *Ulmer & Berne LLP, Institute Vice Chair*
Rebecca Ruppert McMahon, *CEO, CMBA*

8:30 a.m. Smoke on the Water: Environmental Insurance

Daniel P. Hinkel, *Kadish Hinkel & Weibel, Moderator*
Tanya Andolsen, *Armada Risk Partners*

9:30 a.m. We Can Work it Out: AAA Arbitration and Mediation in Real Estate

Michael A. Poklar, *The Law Office of Michael A. Poklar, Moderator*
Michael J. Frantz Jr., *Frantz Ward LLP*
Mark I. Wachter, *Wachter Kurant LLC*

10:30 a.m. Break

10:45 a.m. Don't Fear the Reaper: Tax Complaints

Amy E. Asseff, *Thomson Hine LLP, Moderator*
Cecilia J. Hyun, *Siegel Jennings Co., LPA*
Robert K. Danzinger, *Sleggs, Danzinger & Gill, Co., LPA*

11:45 a.m. Lunch & Speaker: Cleveland's Emerald Necklace

Kyle G. Baker, *Cleveland Metroparks*

1:00 p.m. Should I Stay or Should I Go? Residential Leasing/Evictions

David J. Lindner, *Buckingham, Doolittle & Burroughs, LLC, Moderator*
Hon. Ronald J.H. O'Leary, *Cleveland Municipal Court, Housing Division*
Robert G. Friedman, *Powers Friedman Linn, PLL*
Hazel G. Remesch, *The Legal Aid Society of Cleveland*

2:00 p.m. Lien on Me

Rose Marie L. Fiore, *Kaufman Drozdowski & Grendell, LLC, Moderator*
Aaron S. Evenchik, *Hahn Loeser & Parks LLP*
Joanie L. Zimmer, *Amrock Commercial*

3:00 p.m. This Land Is (Not) Your Land: When Survey Goes Bad

Joseph M. Saponaro, *FisherBroyles, LLP, Moderator*
Vincent Macaouda, *Millman National Land Services*
James Sheets, *Millman National Land Services*

3:45 p.m. Program Adjourns

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Complete Program (includes lunch) registration fee for ELECTRONIC MATERIALS
(Registrants will receive a link to download or print materials in advance, or view on their mobile device)

Early Bird Rate – Registrations before October 11, 2018

- \$360 Members \$435 Non-members \$240 Affiliate members (non-attorney, no CLE)
 \$290 Government, Non-Profit and New (less than 1 year) Attorneys

Registrations After October 11, 2018

- \$390 Members \$465 Non-members \$270 Affiliate members (non-attorney, no CLE)
 \$320 Government, Non-Profit and New (less than 1 year) Attorneys



Complete Program (includes lunch) registration fee for PRINT MATERIALS
(register before October 31 to guarantee print materials)

Early Bird Rate – Registrations before October 11, 2018

- \$385 Members \$460 Non-members \$265 Affiliate members (non-attorney, no CLE)
 \$315 Government, Non-Profit and New (less than 1 year) Attorneys

Registrations After October 11, 2018

- \$415 Members \$490 Non-members \$295 Affiliate members (non-attorney, no CLE)
 \$345 Government, Non-Profit and New (less than 1 year) Attorneys

Individual Session Registrations Thursday, November 8 Friday, November 9

Add lunch to individual session \$25 – Thursday, November 8 \$25 – Friday, November 9



Electronic Materials Fee Per Session

- \$220 Members \$270 Non-members \$170 Gov't, Nonprofit, <1 year \$150 Affiliate (No CLE)



Print Materials Fee Per Session

- \$245 Members \$295 Non-members \$195 Gov't, Nonprofit, <1 year \$175 Affiliate (No CLE)

Total _____

Name _____ Atty. Reg # _____

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I have submitted a membership application within the last 30 days. This is a new address.

Check enclosed made payable to CMBA Visa MasterCard Discover American Express

Credit Card No. _____ Exp. Date _____

Signature (only for Credit Card) _____

Make checks payable to: Cleveland Metropolitan Bar Association. Mail to P.O. Box 931891, Cleveland, Ohio 44193, or fax your form to (216) 696-2129 (fax reservations must include a credit card payment). Complete tickets may not be split between attendees. Cancellations must be received in writing three business days prior to the program. Onsite registrations and refunds will be charged a \$15 administrative fee. Substitutions or transfers to other programs are permitted with 24 hours written notice. (Transfer is to a single program and the funds may be transferred only once!) Persons needing special arrangements to attend this program are asked to contact the CMBA at (216) 696-2404 at least one week prior to the program.



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November
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Early bird registration ends
October 11!