

Risk Management—Unique Opportunity

We have a unique opportunity for the right person. Are you an attorney with exposure to risk management and insurance coverage matters? Are you interested in exploring other opportunities outside of the practice of law?

Our client is Consolidated Risk Management (CRM) located in downtown Cleveland. For more than fifteen years, CRM has been providing insurance consulting and outsourced risk management services to organizations and individuals throughout the world. We seek a talented individual to join the CRM team as a Risk Management Consultant.

Reporting to and working with the President, the Risk Management Consultant will be responsible for identifying business opportunities, making presentations and converting prospects to clients; supervising implementation of corporate risk management policy; overseeing the identification of corporate assets and exposures to accidental loss; managing the performance of insurance, due diligence for proposed acquisitions; advising on risk management exposures for proposed new locations, construction and operations; measuring potential losses for severity and frequency and structure adequate catastrophic and aggregate insurance limits; overseeing the design of loss control programs to eliminate, prevent or reduce loss to the public, employees and company property; overseeing claims control programs; managing the establishment of retention philosophy, providing alternative funding techniques, and fund retentions; and manage and administer insurance programs.

We seek an individual with a JD, who is between opportunities, has insurance experience; strong analytical, presentation and writing skills; ability to interpret and negotiate insurance contracts; and importantly, an interest in learning the risk management consulting business. The compensation structure for this position is a moderate base salary with variable pay component based upon business development activities.

For consideration, qualified candidates should e-mail their resume (in Word format) along with salary history/requirements to Michael Cristal at mcrystal@risk-manage.com. Please include job code "CRM" in the subject line of your email reply.

Visit us at www.risk-manage.com

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